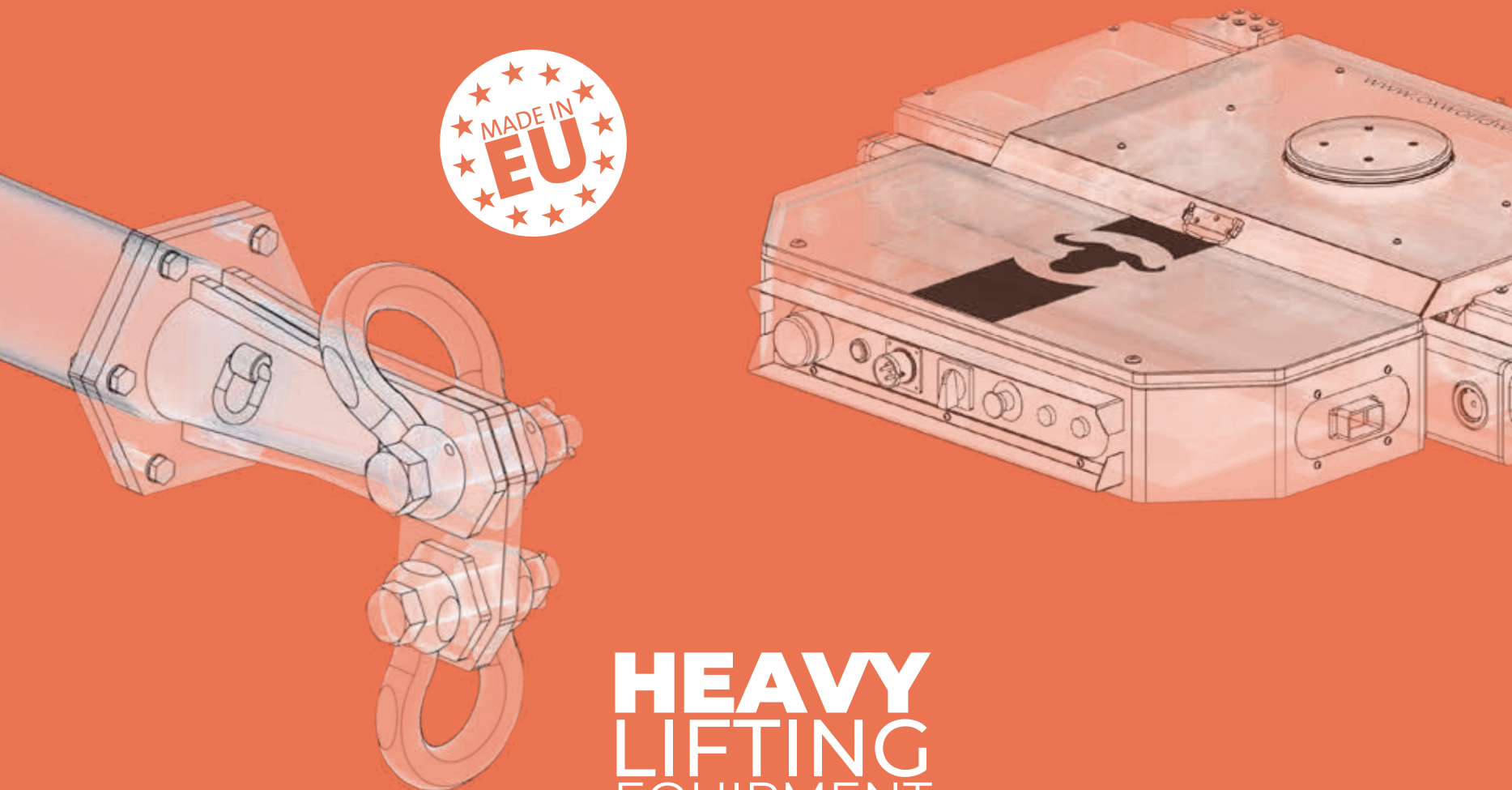


BECOME A **DISTRIBUTOR**



**HEAVY
LIFTING
EQUIPMENT**



OX
WORLDWIDE

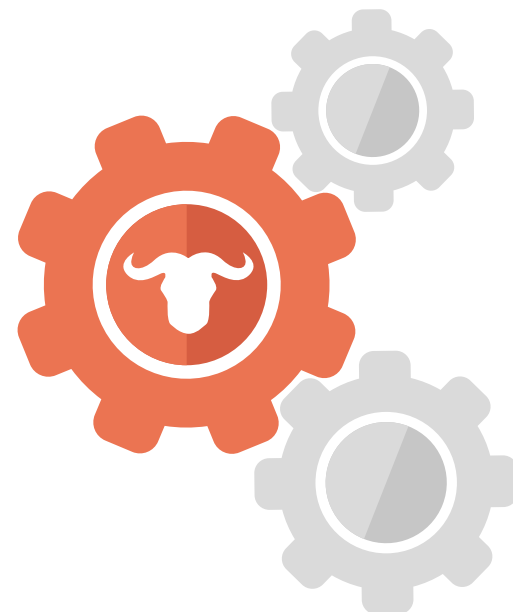
OXDistributors

Smile



You're in safe hands...

Together we win!



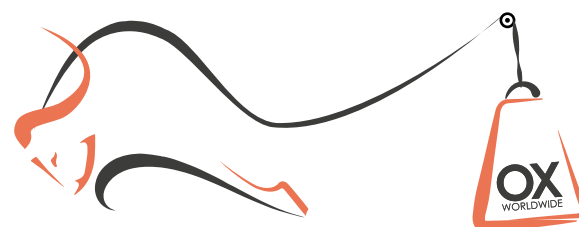
**29 years manufacturing machinery
for lifting and move loads, we are present on 5 continents.**

Our company **OX Worldwide** is part of the CFB Group. It was created in 1993 and specializes in the manufacture of equipment for the transport and lifting of large loads, safely and controlled, in any industrial sector. We design, manufacture and sell lifting equipment for very specific needs anywhere in the world.

There is no doubt that the world of cargo Industrialists are undergoing a long transformation process, an aspect that is causing changes in the way of working within organizations. In this context, our main effort is to meet and exceed the expectations and requirements of our customers.



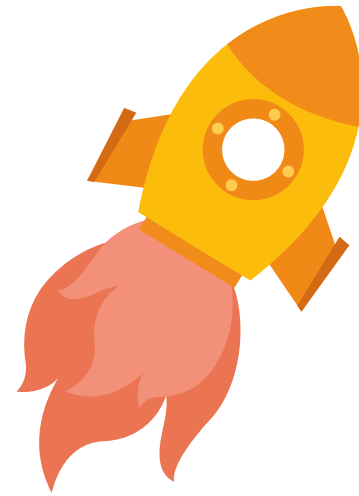
OXDistributors



**"Our priority is to provide effective solutions
effective, profitable and safe, to ensure
long-term business relationships,
through the satisfaction of our partners"**

Rubén Blasco , CEO

Why OX?



Our distributors network in Europe
and in the rest of the world reflects our philosophy:

”

“Both **OX** and our **Distributors** are much better collaborating together than individually.”

“Together We Win! is an important message, part of our values as a company”

Rubén Blasco, CEO.

“

TOGETHER **WE WIN!**



Your business

1



If you have:

- A company with experience in the lifting sector or in the movement of loads.
- Clients of one or more lifting sectors.
- Range of quality and approved products.

2



If you want:

- Expand and / or improve your product range.
- Increase your sales volume and profit margin.
- Improve your experience with suppliers and customers.
- Access to new markets / sectors.
(offshore, wind energy, ports, mobile cranes, heavy lifting ...)
- Attract new customers.

See the

Advantages

of being an **OX** Distributor



EAGER TO MEET YOU

Advantages



Advantages of being part
of the **OX** Network



1 PROFIT MARGIN

You'll get a preferential price, as well as high margins compared to the end customer. And we'll help you in the control of Stocks management.

2 EXPERIENCE

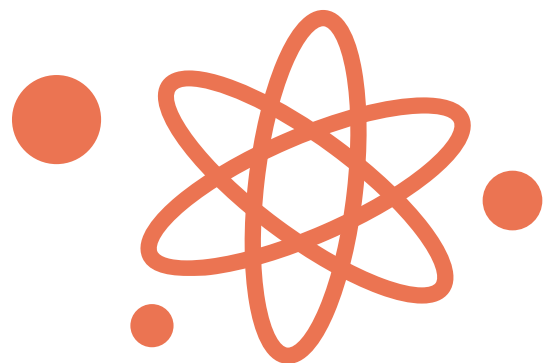
We have extensive experience in the lifting and moving loads market, and a general understanding of the customer needs.



3 TRAINING — OX ACADEMY

We train your technical / sales team in person or online and train your customer maintenance team.
With a formative YouTube Channel.





4 R&D DEPARTMENT

We have an engineering and R&D team dedicated to the continuous improvement and design of equipment in accordance with the market needs and customer requests.

5 MARKETING

Marketing team, who will help you in the process of attracting new leads and customers. Placing at your disposal:

- Customizable products with your brand image.
- Access to our content library to make your own marketing campaigns. This includes brochures, catalogues, product pictures, videos with real loads, video presentations etc ...
- We help you position your website in search engines and you will benefit from our presence in the first Google ranking.
- We create Google Ads campaigns in your geographic area.
- Co-marketing, we promote all your products in our wide network of subscribers.



6 CERTIFICATIONS

We have the certificates of all our equipment (ISO and DNV standards), including load tests. Safety first!



7 WE DON'T SUPPLY TO THE END CUSTOMER

Commitment to respect the distribution channels, we don't supply to the end client, we refer our contacts to the zone distributor.



OX Commitments



1



OXQuality

— Our main commitment is quality and safety, we have manufactured and distributed machinery that meets the highest standards. We have all the certifications. ISO 9001 - ISO 3834 Welding - DNV type for Spreader Beams

2



OXProfitability

— We create efficient and durable equipment, that is why we know that we ensure the return on investment, that is, we are 100% profitable.

3



OXTerms

— We have a special division that carries out the planning in parallel with the rest of the production, but always having preference with our Distributors, to always meet the delivery deadlines.

4



OXExpert

— After 29 years providing solutions in the world of lifting and transporting loads, we can say that we are experts and that we find the best solutions to your needs.

5



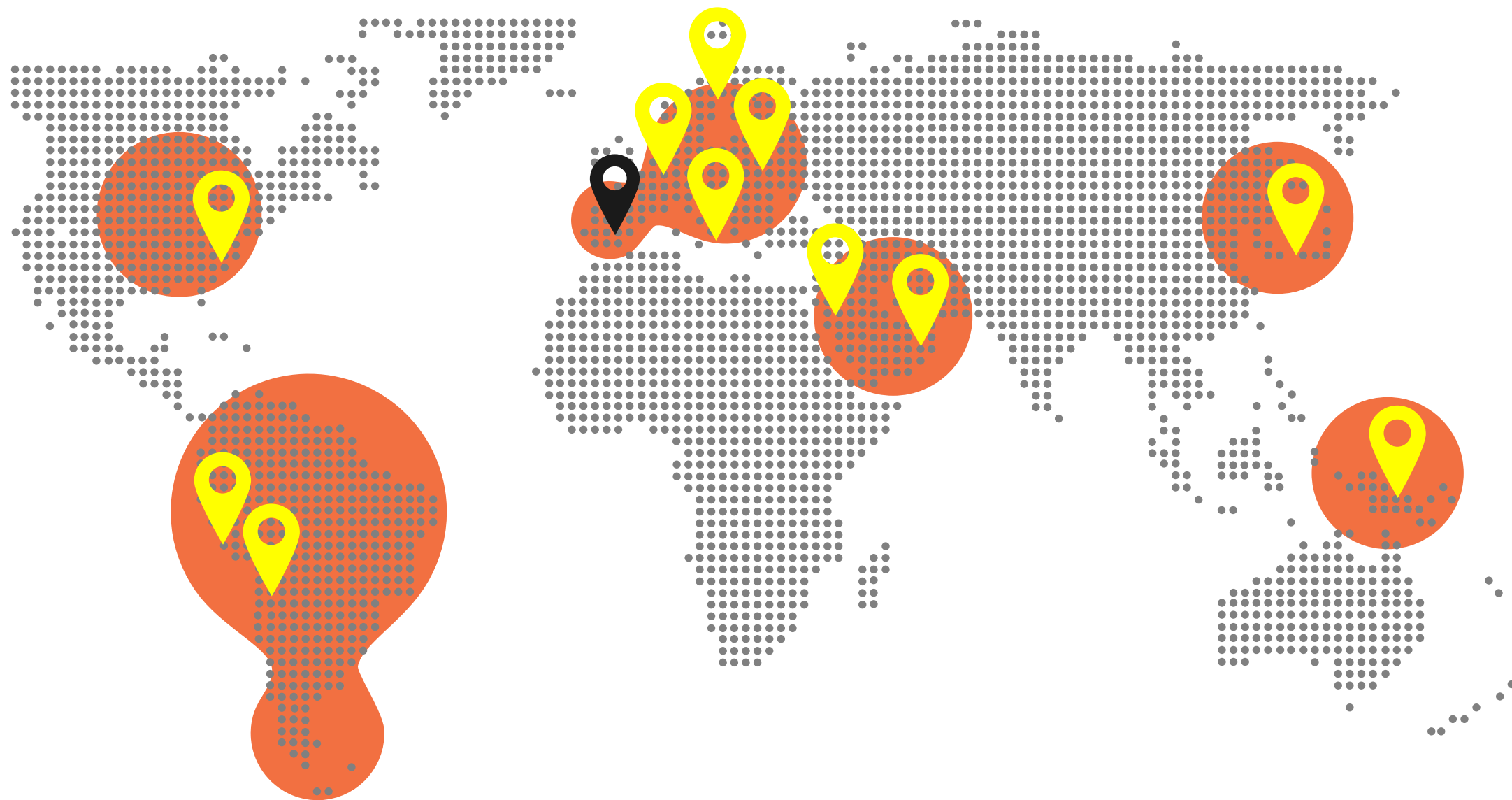
OXService

— We have a careful after-sales service. And we offer a comprehensive inspection service, in order to minimize risks and comply with current regulations to avoid possible sanctions to the client.

MAYBE WE ARE
THE PIECE
WHAT´S MISSING IN
YOUR
STRATEGY BUSINESS

OX

Distributors & Customers

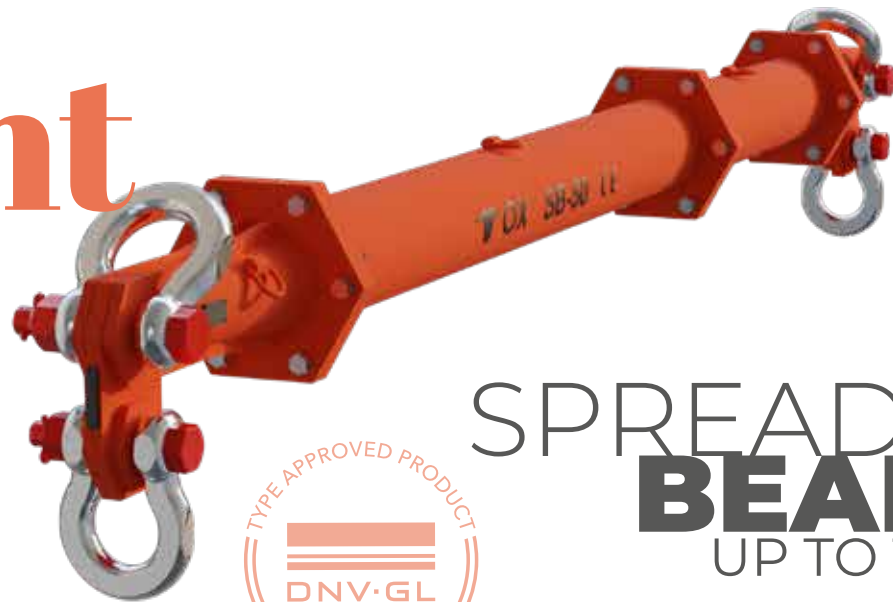


**YOUR SUCCESS IS
OUR SUCCESS!**
YOU WON'T BE ALONE.
**IF YOU GROW
WE ALSO.**



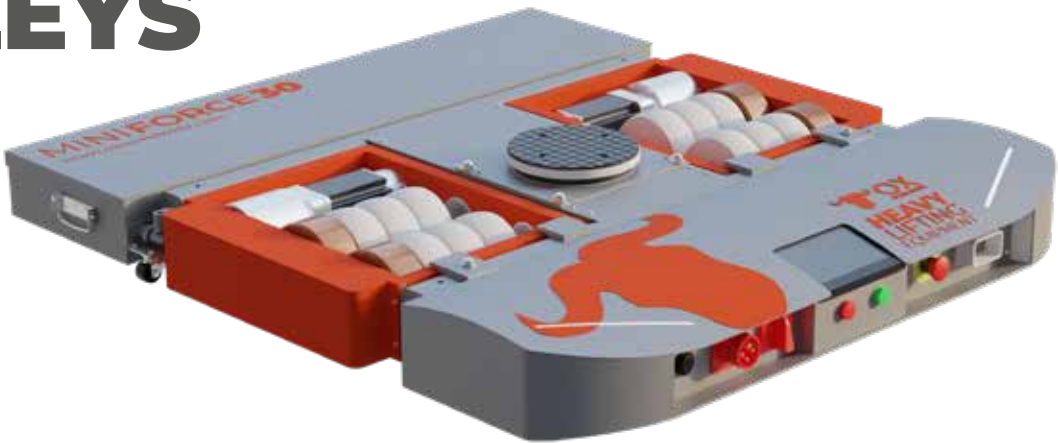
Equipment

Best rated
★★★★★



SPREADER
BEAMS
UP TO 1350 T

SELF-PROPELLED
TROLLEYS
UP TO 150 T



SPREADER
FRAMES
UP TO 250 T



MULTI LUG
BEAMS
UP TO 50 T



TELESCOPIC
SPREADER BEAMS



ADJUSTABLE
BEAMS
UP TO 20 T



Company

We have a highly committed team, with great human value, this is the key to the success of all operations, both internal and external.

Our facilities, made up of 3 warehouses with more than 3,000m² (including our factory) with the appropriate machinery, have allowed us to grow and establish ourselves in the market.





HEAVY LIFTING EQUIPMENT



OX Distributors

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